



Sextant Wines

Tasting Room Associate, Paso Robles

Sextant Wines started with a small planting of Cabernet, Zinfandel and Rhône varietals in the El Pomar District within the Paso Robles AVA. With every harvest Proprietors Nancy and Craig Stoller grew their family-owned, estate acreage, now with vineyards stretching from San Luis Obispo to Monterey. Matching crisp, coastal air with the region's nutrient-rich terroir, Sextant has been able to produce acclaimed, award-winning wines year after year.

Position Summary

Under the direction of the Tasting Room Manager, we are searching for staff that have a background in customer service, a good eye for detail, and truly enjoy fostering a wonderful experience for every guest that visits the property. As a Tasting Room Associate in our Paso Robles Tasting Room, you will be the main point of contact for our guests, so a polite, friendly, and energetic demeanor is a must.

Duties & Responsibilities

- Ensure all guests feel welcome and receive responsive, friendly, and remarkable service at all times
- Commit to being a professional and excellent co-worker as the culture of the tasting room is very important
- Passion for wine, food, people, and the hospitality industry, this is the foundation for ensuring guests have a memorable experience
- Acquire and maintain knowledge of winery and its wines
- Ability to serve food offerings that are an integral component of the guest experience following all appropriate food handling procedures
- Describe wines and winery history, answer visitor questions about wines
- Sell wine and wine club memberships based on monthly goals
- Handle routine sales transactions that include operating the register
- Assist with display and stocking of merchandise items and wines
- Ensure that merchandise displays and the tasting bar are kept in immaculate condition
- Able to assist with bussing tables as needed to maintain a clean and professional environment
- Assist with special events as needed
- Represent winery at outside functions as needed
- Assist in training and orientation for new and/or on-call staff
- Attend regularly scheduled monthly staff meetings and trainings
- Ensure all safety and health policies and practices are fully executed
- Additional duties as assigned by Tasting Room Manager

Qualifications

- Must be at least 21 years old
- High School Diploma or Equivalent
- Demonstrated ability to multi-task, follow-up, and work in a fast-paced environment under pressure

- Must be flexible in working weekends and special events
- At least one-year experience in hospitality industry, preferably in a tasting room or as a restaurant server is highly desired but not required
- Customer service and or retail experience
- Excellent organizational and interpersonal skills with attention to detail
- Experience with POS System a plus
- Demonstrated reliability and punctuality, work effectively in team environment, adherence to all safety regulations and operating procedures

Physical Requirements

- Must be able to lift up to 50 lbs
- Position requires prolonged standing, bending, stooping, twisting, and lifting products

Hourly | Commissions | Tips